

We Are Odlo

Odlo was born in Norway over 70 years ago out of a need to create quality performance clothing that could function in notoriously harsh conditions.

Innovation is in our DNA.

We are the original inventors of functional sports underwear, creating exceptional products for active lifestyles all year round. We strive to stay "one step ahead", weaving our Norwegian heritage and Swiss engineering into modern, functional and comfortable sports apparel.









BRAND CHARACTER Authentic, Social, Active, Fun, Passionate

BRAND VALUES Innovation, Reliability, Agility, Performance, Collaboration

TARGET GROUP Versatile, social, active 25-45 sports enthusiasts who want to look & feel good

POINTS OF DIFFERENCE

The inventor of functional sports base layers
Born in Norway - engineered in Switzerland

Engineers of layers from the inside out

MISSION

To always be one step ahead by creating innovative products for people with active lifestyles





We care. We act. We share.







Today's consumers demand more from brands in terms of transparency and responsibility, and given Odlo's playground is the great outdoors, it has a <u>duty</u> to do well by it.

Odlo: the Sportswear Brand of the Great Outdoors

















ENGINEERS OF ACTIVE LAYERS SINCE 1946



Odlo Technology

First and foremost, Odlo is an innovative technical apparel brand focused on improving the performance (or enjoyment) of consumers who are active at any level in the outdoors.

Being "one step ahead" means Odlo is challenged with continuing to surprise and astonish the industry with leadingedge technologies and engineered apparel layers.





Odlo Today

International AG, headquartered in Hunenberg, Switzerland. ODLO International AG was recently acquired by Monte Rosa Sports Holding AG, a Swiss-based private investment group. Global revenues for ODLO International are in line with being the #1 European baselayer brand.

ODLO's subsidiaries in Switzerland, Germany, France, The Netherlands, Austria, Norway and USA generate the majority of its turnover. The ODLO brand is sold in some 40 countries across the world.

ODLO products are available in over 8,000 sales outlets around the world, predominantly in specialist sports shops. Customers can enjoy the ODLO experience at more than 1,500 shop-in-shops.

ODLO runs 19 brand stores and 18 outlets across Europe.

ODLO manufactures 63% of its products in Europe and the Middle East, with 50% primarily in its own factories. ODLO has state-of-the-art production facilities in Portugal and Romania. 37% of ODLO's products are produced in Asia.



Odlo Website: https://www.odlo.com/us/en/



Promoting Outdoor and Fitness Participation

Over 146 million Americans participate in at least one outdoor activity per year, which helps to generate over \$887 billion in consumer spending and makes up 2.2 percent of U.S. gross domestic product. The average outdoor consumer spends \$465 annually on apparel, footwear and equipment for their activities.

The Fitness industry is now worth \$3.4 trillion in the U.S. and it's still growing. The fitness lifestyle now influences where people go, what they eat, who they hang out with, and *what they wear*.









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The Odlo Consumer

Who are they?

From performance driven go-getters and adventurous outdoor natives to urban athletes and casual walkers, this is a diverse target audience.

PIRATION

Aged between 25 and 50, they are HENRYs: high earners, not rich yet. They look to aspirational brands to understand their lifestyles and match their needs.

What do they want?

Style. Innovation. Sustainability. Transparency. They want – and will pay for – high quality, well-engineered product that performs to their level and has a provenance that is relatable to their social, environment and ethical demands.





For further information about Odlo in the US, please contact:

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